

More accolades for Iron Bridge Property Management

by Pam Marshall

A commitment to excellence and fantastic service has paid off yet again for our team at Iron Bridge Property Management!

Iron Bridge, and two of our key people, were named finalists at the prestigious 2018 Leading Property Managers Association Awards in three categories:

- Excellence in Customer Service
- Excellence in Corporate Support – [Alynda Dow](#)
- Rising Star – [Ashleigh Barrett](#)



“We were absolutely delighted with the recognition,” said Pam Marshall, General Manager of Iron Bridge Property Management. “It reflects the calibre of our team, who go above and beyond to get the best results for our clients. We were especially pleased to see Alynda and Ashleigh singled out for their hard work and dedicated approach.”

The acknowledgement follows [last year's results](#), which saw Iron Bridge Property Management named as a finalist in a record four out of the seven award categories.

“After the last two years’ efforts, we’ve set the bar pretty high for 2019 – I can’t wait to see what the team achieves in the coming year!” said Pam.

If you’re seeking superb property management in Auckland, Wellington or Christchurch, [contact our team](#) today.

Know what the market is prepared to pay

Rather than aiming unrealistically high, or too low, your marketing price needs to take account of recent sales (evidence) in the market. Your real estate agent should involve you in this pricing decision process and explain the rationale behind it. After all, it's potentially your largest financial asset at stake!

Accurately assessing what buyers are prepared to pay, and having a skilled negotiator on your side, will ultimately ensure you achieve a fantastic result – and the best selling price.

To get an accurate picture of how much buyers will actually be willing to pay for your home, contact us to [arrange a free appraisal](#).